



Transforming
Energy
Access



Call for Expression of Interest

Off Grid Talent Initiative (OGTI)

Clarification questions and responses

12 March 2019

Thank you for your interest in participating in this call for proposals.

We are unable to opine on the particulars of any proposal at this time. Proposal eligibility, evaluation and scoring will be as described in [OGTI RFP](#)

Responses to questions concerning process and documentation are included below.

QUESTION	RESPONSE
<p>Do you expect the bidder to bid for all 4 work packages?</p> <p>The budget is divided between the first two packages - how does this account for the other remaining packages (3 and 4)? Is this included in the first two package allocation, or is there consideration for additional budget?</p>	<p>Work packages 3 and 4 are supplementary to work packages 1 and/or 2, and are required in all bids; i.e. we would like bidders to submit a bid for one of the following options:</p> <ul style="list-style-type: none">• Work package 1, 3 and 4• Work package 2, 3 and 4• Work package 1, 2, 3 and 4 <p>In other words, the feedback link from industry to academia (work package 3) and the gender action plan (work package 4) should be included in a bid for the mid management training and/or graduate placing programme.</p> <p>There is no additional budget allocated for work package 3 and 4.</p>

Are the individuals receiving training expected to be from the same organisations in which the graduates will be placed, or rather, there may be some organic overlap between the two pools of companies but they won't necessarily constitute the same exact group?	The latter is correct. Organisations in which graduates are placed are not necessarily the same as the organisations where individuals are receiving training. There could be some overlap.
What constitutes co-funding? Is there additional guidance?	Co-funding could either be financially (as in the co-funding for stipends for young graduates) or in kind, e.g. a small company might not have a financial budget to train their mid-level management, but can provide a venue free of charge as in-kind co-funding.
What roles within companies do you expect the graduates to fill? For example, sales, technical, admin, general management?	The graduate work placement programme is aimed at addressing the 'education-employment gap' by providing young professionals who have little or no previous work experience with a structured learning experience in organisations working in the sector. The market would ultimately determine the roles that graduates would fill, and these would include technical and sales roles, as well as mid-level managerial roles. The graduates should further ideally be able to receive exposure to business development and project management roles within companies, and emphasis at all times should be placed on professional development and 'soft' skills.
Do you expect that graduates would be full-time employees of the program implementer, or that no direct employment relationship would exist and that graduates would be 'interns' with the companies for 12 months (and not necessarily thereafter)?	The graduate work placement programme is aimed providing young professionals who have little or no previous work experience. No direct employment relation is expected to exist prior to the placement.
Is there an expectation for work package 2 that the implementer will source graduates from all TEA countries, or minimum quotas for some countries?	The graduates do not have to come from all TEA-countries. But they should not all be from the same region; i.e. we would like to see some graduate diversity in terms of countries and regions, but there are no 'quotas'.
Tactically, it seems this program will miss the 2019 graduation cycle in most African countries; if this is the case, would the program last over the 2020 and 2021 graduation cycles, or is the intention to begin one process "off cycle" in 2019 to meet stated timelines?	There can be multiple intakes of students, starting in 2019, and depending on the academic cycle.
Do you expect budget to be linked to the targeted numbers of graduates trained and placed? Could there be budget upside for more successful outcomes or is the quoted budget the ceiling?	The quoted budget is the maximum budget available. We would be looking at value for money, acknowledging that not necessarily the highest number of graduates trained and placed within the maximum budget ensures the best programme

<p>Which universities have expressed interest in Transforming Energy Access Learning Partnership? Was there any work done to determine what challenges exist and how interested universities are to address these challenges?</p>	<p>The RFP for the Academic Learning Partnership has been released but no feedback can be given at this time on the particular universities (the deadline for their EoI submission is 27 March). A prior information notice for the TEA-LP was issued in November, which did appear to generate considerable interest from universities in the programme.</p> <p>During the 1st phase of the project, there was extensive scoping work done which showed, based on the feedback of multiple universities and academic partners, the mismatch between graduates being produced by higher-education institutions and the skills and multi-disciplinary competencies needed in the workplace.</p>
<p>Is registration of interest to submit a proposal required?</p>	<p>No it is not required.</p>
<p>Is there a proposal template?</p>	<p>No there is no technical proposal template. The technical proposal should not be more than 15 pages. Financial and risk templates are provided.</p>